ORIGINAL

STATE OF NORTH CAROLINA

RFP #19-012092-MSX

DISASTER BASE CAMPS AND SERVICE

DUE: 23 MAY 2013

COST PROPOSAL

DEPLOYED RESOURCES, LLC

Solicitation (RFP) No. 19-012092-MSX

Bidder/Offeror: Deployed Resources, LLC

THIS PAGE IS TO BE FILLED OUT AND RETURNED WITH YOUR BID. FAILURE TO DO SO MAY SUBJECT YOUR BID TO REJECTION.

ATTENTION

Federal Employer Identification Number or alternate identification number
(e.g., Social Security Number) is used for internal processing, including bid tabulation.

Enter ID number here: 22-3782088

Pursuant to N.C.G.S. 132-1.10(b) this identification number shall not be released to the public.

This page will be removed and shredded, or otherwise kept confidential,
before the procurement file is made available for public inspection.

RFP No: 19-012092-MSX OFFEROR: Deployed Resources, LLC

VI. EXECUTION OF PROPOSAL

By submitting this proposal, the potential contractor certifies the following:

- This proposal is signed by an authorized representative of the firm.
- It can obtain insurance certificates as required within 10 calendar days after notice of award.
- The cost and availability of all equipment, materials, and supplies associated with performing the services described herein have been determined and included in the proposed cost.
- All labor costs, direct and indirect, have been determined and included in the proposed cost.
- The potential contractor has read and understands the conditions set forth in this RFP and agrees to them with no exceptions.
- The offeror is registered in NC E-Procurement @ Your Service or agrees to register within two days after notification of contract award.

Therefore, in compliance with this Request for Proposals, and subject to all conditions herein, the undersigned offers and agrees to furnish the subject services as indicated in its proposal. Offer valid for forty five (45) days from date of proposal opening unless otherwise stated here: ____ days (See General Information on Submitting Proposals, Item 7).

Failure to execute/sign proposal prior to submittal shall render proposal invalid. Late proposals are not acceptable.

BIDDER: Deployed Resources, LLC		
STREET ADDRESS: 164 McPike Rd	P.O. BOX:	ZIP:
CITY & STATE & ZIP: Rome, NY 13440	TELEPHONE NUMBER: 315-335-3143	TOLL FREE TEL NO (800)
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO BIDDERS ITEM #21):		
N.C.G.S. § 133-32 and Executive Order 24 prohibit the offer to, or acceptance by, any State Employee of any gift from anyone with a contract with the State, or from any person seeking to do business with the State. By execution of any response in this procurement, you attest, for your entire organization and its employees or agents, that you are not aware that any such gift has been offered, accepted, or promised by any employees of your organization.		
PRINT NAME & TITLE OF PERSON SIGNING: Richard Stapleton, Principal		FAX NUMBER: 315-281-0041
AUTHORIZED SIGNATURE:	DATE: 21 May 13	E-MAIL: RStapleton@deployedresources.com

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ACCEPTANCE OF PROPOSAL

NC DEPARTMENT OF PUBLIC SAFETY

BY: Jamie McCann TITLE: Purchasing Agent DATE: 6/18/13

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RFP No: 19-012092-MSX OFFEROR: Deployed Resources, LLC

VII. Where Service Contracts Will Be Performed

In accordance with NC General Statute 143-59.4 (Session Law 2005-169), this form is to be completed and submitted with the offeror's (technical) proposal/bid.

Issuing Department: Department of Public Safety Solicitation # (Purchaser fill in)

Department Contact Person & phone #: Sunde' McCann, 919-743-8213

Solicitation Title / Type of Services: Disaster Base Camps and Services

OFFEROR: Deployed Resources, LLC

City & State: Rome, NY

Location(s) from which services will be performed by the contractor:

Service	City/Providence/State	Country
Base Camps / Wraparound Svcs	Fayetteville, NC	USA
	Rome, NY	USA
	Jackson, MS	USA

Location(s) from which services are anticipated to be performed outside the U.S. by the contractor:

None

Location(s) from which services will be performed by subcontractor(s):

Service	Subcontractor	City/Providence/State	Country
Power	United Rentals	Charlotte, NC	USA
Tents	TLI	Atlanta, GA	USA
Tents	CTC	Chattanooga, TN	USA

Location(s) from which services are anticipated to be performed outside the U.S. by the subcontractor(s):

None

(Attach additional pages if necessary.)

ATTACHMENT 1

ALCOHOL/DRUG-FREE WORK PLACE POLICY

POLICY

It is the policy of the Department of Public Safety to provide a work environment free of alcohol and drugs in order to ensure the safety and well being of employees, correctional clientele, and the general public. All employees of the Department of Public Safety, including permanent full-time, trainee, permanent part-time, permanent hourly, probationary, and temporary shall abide by this policy.

PURPOSE

This document is intended to advise managers and employees of the guidelines of an alcohol/drug free work place, and to set out the penalties for violation(s) of the guidelines.

PROCEDURES/OPERATIONAL GUIDELINES

All employees of the Department of Public Safety are expected to be physically and mentally prepared and able to perform their assigned duties throughout the workday. No employee shall report to the work site impaired by or suffering from the effects of drugs or alcohol.

Individuals reporting for work under the influence or the effects of alcohol and/or drugs shall be issued discipline, up to and including dismissal, consistent with the policy governing personal conduct.

No employee shall manufacture, distribute, or dispense controlled substances (drugs/alcohol) at the work site or away from the work site. No employee shall use "across the counter" medication to the point of impairment while at the work site, or in any situation which may bring discredit to the Department. Use or abuse shall be viewed as personal misconduct and shall be cause for immediate disciplinary action up to and including dismissal.

Possession of an illegal substance in any situation, at work or away from the work site shall be cause for discipline. Possession of controlled substances, i.e. Prescription medication or alcohol, must be in compliance with existing laws. Violations will result in discipline up to and including dismissal based on personal misconduct.

Employees who are arrested, detained, or served a warrant for any alcohol/drug related incident, at the work site or away from the work site have 24 hours to file a written report of the situation with the work unit supervisor/manager, i.e. Warden, Superintendent, Branch Manager. The work unit supervisor/manager shall make a recommendation for appropriate disciplinary action based on the facts of the case after conducting a thorough investigation.

If sufficient facts cannot be obtained due to pending litigation, the work unit supervisor/manager shall request, in writing, that any recommendation for disciplinary action be delayed until the court has disposed of the matter. Once the legal proceedings have been completed, the employee shall furnish a certified copy of the court disposition within 48 hours of the judgment. The recommendation for discipline shall be made at this time, if not previously addressed.

Any conviction of a drug or alcohol related offense, which occurred at the work site, shall be reported to the federal government by the Personnel Office; therefore, such offenses shall be reported to the Personnel Office by the appropriate manager so that the Personnel Office may comply with the requirement.

The Department of Public Safety utilizes the State Employee Assistance Program (EAP) administered through the Office of State Personnel. The EAP provides employees with a comprehensive referral service to aid in coping with or overcoming personal problems, including drug and alcohol problems. Consultants with the State EAP will provide managerial/supervisory training and coordinate employee orientation.

NC Base Camps 2013

PART II - Price Proposal

Deployed Resources submits the following cost proposal in accordance with the referenced RFP.

Deployed Resources LLC (DR) is an industry leader in providing Base Camps as this is our core business for over 12 years. Our focus on process evaluation and equipment design has enabled us to develop the most cost effective solution for base camp and wrap around support needs. We are confident that our historical performance on disaster camps since 9/11 has translated into significant lessons learned and subsequent cost efficiencies that we extend to North Carolina in this proposal.

We have conducted a cost analysis of our previous base camp task orders for camps from Hurricane Katrina (2005), Hurricane Ike (2008), Minot (2011) and Sandy (2012) and our Proposal Pricing is in line with our previously awarded Task Orders so we are confident that our pricing is fair, reasonable and historically supportable.

Our Ceiling Pricing is our determination of the worst case scenarios we feel we may encounter during an order based on our extensive experience having provided camps nationally through all seasons and working conditions.

Regarding travel costs and subsistence expenses, these costs are not broken out because our crew travels with our gear and lives in the base camp so our rates are inclusive of these expenses.

We look forward to continuing to support the State of North Carolina should you have a need.

Sincerely,

Richard Stapleton
Deployed Resources LLC

X. COST PROPOSAL

The Cost Proposal shall contain:

Personnel costs (including hourly rates and total hours)

Travel and Subsistence Expenses

Subcontractor Costs (if any)

Other Costs (e.g., office expenses)

TOTAL COST A total not to exceed cost representing the maximum amount for all work to be performed must be clearly indicated under this heading.

Item 1: Turn-key Base Camp

It is imperative to note that the State understands that costs may be incurred after an order is placed to mobilize and/or demobilize assets. For this purpose, proposed vendors are required to annotate any additional costs not specified in the weekly or monthly rates. This pricing table **is mandatory** within the response to the Request for Proposal.

ITEM	MOB/DEMOB RATE (LUMP)	WEEKLY RATE	MONTHLY RATE
Type I Turn-Key Base Camp	$705,915.00	$942,200.00	$4,038,000
Type II Turn-Key Base Camp	$592,155.00	$743,925.00	$3,188,250
Type III Turn-Key Base Camp	$403,020.00	$522,725.00	$2,240,250
Type IV Turn-Key Base Camp	$299,070.00	$327,162.50	$1,402,125
Mobile Base Camp	$288,500.00	$392,875.00	$1,683,750

* Please see attached Spreadsheets for additional information

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Item 2: Wrap-Around Base Camp Complexes and Services

From time to time, the State may only require one (1) component of a base camp rather than the whole. In these instances, the State requests vendors provide pricing on the optional wrap-around base camp complexes and services as specified in the Scope of Work. Where needed, the bidder will provide additional pricing and support information in the cost proposal in order for the state to evaluate these options. Use the words "See Cost Proposal" in each pricing column as necessary.

ITEM	MOB/DEMOB RATE (LUMP)	WEEKLY RATE	MONTHLY RATE
Linens, Blankets, and Pillows	$6.00/Mile	$1500.00	$3,000.00
Public wireless Internet and Computer Services	$12000/per	$12000.00	$36,000.00
Public Telephone Trailers	No Bid	No Bid	No Bid
K-9 Support Area	$18,400/per	$45,000.00	$135,000.00
Ground Support Unit *See note	$6.00/Mile	$39,900.00	$159,600.00
ATM Machine	$6.00/Mile	$2,000.00	$3,000.00
U.S. Postal and Express Mail Services	$2800/per	$4,340.00	$13,020.00
Sleeping Unit (2-4 Person) *See note	$6.00/Mile	$16,100.00	$48,300.00
Feeding Unit *See note	$6.00/Mile	$45,000.00	$135,000.00
Shower Unit 6 Stall	$6.00/Mile	$32,900.00	$98,700.00

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OFFEROR: Deployed Resources, LLC

ITEM	DAILY RATE	WEEKLY RATE	MONTHLY RATE
Hand Washing Station 16 Sinks	$16.00/mile	$8,900.00	$36,700.00
Rest Room 6 Stall	$16.00/mile	$32,900.00	$98,700.00
Laundry Unit 6 WASH/6 DRYER	$16.00/mile	$40,600.00	$121,800.00
Medical Clinic 4-6 Person	$16.00/mile	$26,000.00	$78,000.00
Morale, Welfare and Recreation (MWR) Unit	$14200/Per	$26,000.00	$78,000.00
Administrative Office 8x20	$16.00/mile	$3,360.00	$10,080.00

Daily Personnel Costs - Base Camp Operations												
		1000	750	500	250	150		1000	750	500	250	125
Base Camp Operations	**Unit**	**Daily Qty**	**Daily Qty**	**Daily Qty**	**Daily Qty**	**Daily Qty**	**Daily Unit Cost**	**Type I Daily Labor Cost**	**Type II Daily Labor Cost**	**Type III Daily Labor Cost**	**Type IV Daily Labor Cost**	**Mobile Daily Labor Cost**
Staff												
Base Camp manager	# staff	1	1	1	1	1	$125.00	$1,500.00	$1,500.00	$1,500.00	$1,500	$1,500
Quality Control/Safety	# staff	1	1	1	1	0	$55.00	$660.00	$660.00	$660.00	$660	$0
Nurse	# staff	1	1	1	1	0	$95.00	$1,140.00	$1,140.00	$1,140.00	$1,140	$0
Security Manager	# staff	1	1	1	1	0	$50.00	$600.00	$600.00	$600.00	$600	$0
Security Staff	# staff	6	4	3	2	0	$35.00	$2,520.00	$1,680.00	$1,260.00	$840	$0
Food Unit Leader	# staff	1	1	1	1	1	$75.00	$900.00	$900.00	$900.00	$900	$900
Line Cooks	# staff	5	4	3	2	1	$40.00	$2,400.00	$1,920.00	$1,440.00	$1,440	$480
Servers	# staff	4	3	2	1	1	$30.00	$1,440.00	$1,080.00	$720.00	$360	$360
Floor Attendants	# staff	4	3	2	1	0	$30.00	$1,440.00	$1,080.00	$720.00	$360	$0
Dishwaters	# staff	2	2	1	1	0	$30.00	$720.00	$720.00	$360.00	$360	$0
Billeting Manager	# staff	1	1	1	1	0	$40.00	$480.00	$480.00	$480.00	$480	$0
Administration Manager	# staff	1	1	1	1	0	$40.00	$480.00	$480.00	$480.00	$480	$0
Administration Staff	# staff	2	2	1	1	0	$25.00	$600.00	$600.00	$300.00	$300	$0
Check In Manager	# staff	1	1	1	1	0	$35.00	$420.00	$420.00	$420.00	$420	$0
Day/Night Check In Staff	# staff	2	2	1	1	0	$35.00	$840.00	$840.00	$420.00	$420	$0
Facilities Unit Leader	# staff	1	1	1	0	0	$60.00	$720.00	$720.00	$720.00	$0	$0
Plumbers	# staff	4	3	2	1	1	$55.00	$2,640.00	$1,980.00	$1,320.00	$660	$660
Electricians/HVAC	# staff	4	3	2	1	1	$80.00	$3,840.00	$2,880.00	$1,920.00	$960	$960
Equipment Operators	# staff	1	1	0	0	24	$50.00	$600.00	$600.00	$0.00	$0	$14,400
Housekeeping	# staff	4	3	2	1	0	$20.00	$960.00	$720.00	$480.00	$240	$0
Landscaping	# staff	1	1	0	0	0	$25.00	$300.00	$300.00	$0.00	$0	$0
Salaries and Wages								$25,200.00	$21,300.00	$15,840.00	$12,120.0	$19,260.0
Payroll Cost								$8,064.00	$6,816.00	$5,068.80	$3,878.40	$6,163.20
Total Daily Cost								**$33,264.00**	**$28,116.00**	**$20,908.80**	**$15,998.4**	**$25,423.2**

DRUC

Daily Equipment and Supplies Costs - Base Camp Operations												
		1000	750	500	250	150		1000	750	500	250	125
Base Camp Operations	Unit	Daily Qty	Daily Qty	Daily Qty	Daily Qty	Daily Qty	Daily Unit Cost	Type I Daily Equip/Supply	Type II Daily Equip/supply	Type III Daily Equip/Supply	Type IV Daily Equip/Supply	Mobile Daily Equip/Supply
Billeting spaces	square feet (SF)	50,000	37,500	25,000	12,500	7,500	$0.25	$12,500.00	$9,375.00	$6,250.00	$3,125	$1,875
Admin space	SF	720	540	360	180	108	$0.25	$180.00	$135.00	$90.00	$45	$45
MWR space	SF	2,400	1,800	1,200	600	360	$0.25	$600.00	$450.00	$300.00	$150	$150
Kitchen/Dining facility space	SF	15,000	11,250	7,500	3,750	2,250	$0.50	$7,500.00	$5,625.00	$3,750.00	$1,875	$1,875
Mobile Kitchen Unit	Each	2	2	2	2	2	$900.00	$1,800.00	$1,800.00	$1,800.00	$1,800	$1,800
Shower facilities	head	67	50	33	17	10	$133.33	$8,888.89	$6,666.67	$4,444.44	$2,222	$2,222
Restroom facilities (including blackwater removal	Each	50	38	25	13	8	$35.00	$1,750.00	$1,312.50	$875.00	$438	$438
Medical Unit	SF	360	270	180	90	54	$5.00	$1,800.00	$1,350.00	$900.00	$450	$450
Washer/Dryer Combos	Each	12	9	6	3	2	$60.00	$720.00	$540.00	$360.00	$180	$180
Fluff and Fold Service	Per Person	1,000	750	500	250	150	$1.00	$1,000.00	$750.00	$500.00	$250	$250
Total HVAC Space	SF	68,492	51,369	34,246	17,123	10,274		$0.00	$0.00	$0.00	$0	$0
Potable Water Delivery	Service/Day	1	1	1	1	1	$1,200.00	$1,200.00	$1,200.00	$1,200.00	$1,200	$1,200
Grey Water Removal	Service/Day	1	1	1	1	1	$1,200.00	$1,200.00	$1,200.00	$1,200.00	$1,200	$1,200
Power/HVAC Equipment Rental	SF	68,492	51,369	34,246	17,123	10,274	$0.20	$13,698.40	$10,273.80	$6,849.20	$3,425	$3,425
Fuel Cost	Gals./Day	12,830	9,623	6,415	3,208	1,925	$0.20	$2,566.00	$1,924.50	$1,283.00	$642	$642
Light Towers	Each	14	10	8	6	2	$40.00	$560.00	$400.00	$320.00	$240	$240
Satelitte Comm Gear	Each	2	2	1	1	1	$900.00	$1,800.00	$1,800.00	$900.00	$900	$900
Daily Food Cost	Day	1,000	750	500	250	150	$26.00	$26,000.00	$19,500.00	$13,000.00	$6,500	$6,500
		Total Daily Equipment and Supply Cost						$83,763.29	$64,302.47	$44,021.64	$24,641	$23,391
					Total Daily Personnel Cost			$33,264.00	$28,116.00	$20,908.80	$15,998.40	$25,423.20
						Total Daily Costs		$117,027.29	$92,418.47	$64,930.44	$40,639.22	$48,814.02
							G&A	$5,851.36	$4,620.92	$3,246.52	$2,031.96	$2,440.70
							Profit	$11,702.73	$9,241.85	$6,493.04	$4,063.92	$4,881.40
						Total Daily Price		**$134,581.38**	**$106,281.24**	**$74,670.01**	**$46,735.11**	**$56,136.13**
		Total Daily Cost per Person per Day						**$134.58**	**$141.71**	**$149.34**	**$186.94**	**$449.09**

Deployed Resources LLC
NC Base Camp Solicitation #19-012092-MSX
Base Camp Pricing
20-May-13

Camp Type	Person	Mobilization	**PPPD**	Days	Weekly Rate	Days	Monthly Rate
Type I	1000	$705,915.00	**$134.60**	7	$942,200.00	30	$4,038,000.00
Type II	750	$592,155.00	**$141.70**	7	$743,925.00	30	$3,188,250.00
Type III	500	$403,020.00	**$149.35**	7	$522,725.00	30	$2,240,250.00
Type IV	250	$299,070.00	**$186.95**	7	$327,162.50	30	$1,402,125.00
Mobile	125	$288,500.00	**$449.00**	7	$392,875.00	30	$1,683,750.00

Mob Notes: Worst Case Planning - 50% from Rome, 50% from Jackson

		Trucks	MS Mob	NY Mob	Staff	Total Mob	Total Demob	Total Mob/Demob
Type I	1000	70	$175,350.00	$149,625.00	$67,200.00	$392,175.00	$313,740.00	$705,915.00
Type II	750	58	$145,000.00	$123,975.00	$60,000.00	$328,975.00	$263,180.00	$592,155.00
Type III	500	40	$100,000.00	$85,500.00	$38,400.00	$223,900.00	$179,120.00	$403,020.00
Type IV	250	28	$70,000.00	$76,950.00	$19,200.00	$166,150.00	$132,920.00	$299,070.00
Mobile	125	28	$70,000.00	$59,850.00	$14,400.00	$144,250.00	$144,250.00	$288,500.00

Mob/Demob Notes:
Mobilization may come from closer sites (i.e. Fayetteville, NC, JAX,etc) at time of order and we would negotitate lower mob/demob rates.
Rome NY to Kinston NC 712 Miles
Jackson MS to Kinston NC 836 miles
$6.00 per mile

	load rate
NY load	$4,272.00
MS load	$5,016.00

Staff is number of staff * $800/day * 3days

Demob is 80% of Mob cost - based on savings from trucking

Deployed Resources LLC
NC Base Camp Solicitation #19-012092-MSX
Wrap Around Services Pricing
20-May-13

	Mob/Demob	Daily	Weekly	Monthly
Linens Blankets Pillows (type V mnimum order)	$6.00/Mile	$750.00	$1,500.00	$3,000.00
Wireless Internet/Computer Services	$12000 per	$12,000.00	$12,000.00	$36,000.00
Telephone Trailers	NO BID	NO BID	NO BID	NO BID
Tented K-9 Support Area	$18400 per	$45,000.00	$45,000.00	$135,000.00
Ground Support Unit (GSU) (all vehicles listed) NOTE: Rate is for bare vehicles for vans/box truck. Fuel and Maintenance trucks and Drivers per day. Bulk Fuel for delivery is not included. Fuel is charged at current rack rate plus 5%	$6.00/Mile/per	$5,700.00	$39,900.00	$159,600.00
ATM Machine	$6.00/Mile	$1,000.00	$2,000.00	$3,000.00
US Postal/Express Mail Service	$2800 per	$620.00	$4,340.00	$13,020.00
Containerized Sleeping Unit (2-4 Person)	$6.00/Mile	$2,300.00	$16,100.00	$48,300.00
Modular Feeding Unit (500 Person) NOTE: Meals not included. Breakfast $12/ea; Lunch $14/ea; Dinner $16/ea; shelf stable/boxed lunch $10/ea	$6.00/Mile	$45,000.00	$45,000.00	$135,000.00
Containerized Shower Unit (6 Stall)	$6.00/Mile	$4,700.00	$32,900.00	$98,700.00
Containerized Hand Washing Station (16 Sinks)	$6.00/Mile	$2,700.00	$18,900.00	$56,700.00
Containerized Restroom Unit (6 Stall)	$6.00/Mile	$4,700.00	$32,900.00	$98,700.00
Containerized Laundry Unit (6 washers/6Dryers)	$6.00/Mile	$5,800.00	$40,600.00	$121,800.00
Containerized /Tented Medical Clinic (4-6 person)	$6.00/Mile	$26,000.00	$26,000.00	$78,000.00
Tented MWR	$14200 per	$26,000.00	$26,000.00	$78,000.00
Containerized Administrative Office (8x20)	$6.00/Mile	$480.00	$3,360.00	$10,080.00